

Progressive Property & Construction Daily



18 September 2023: Economy – Prices slip and volumes slide, Rightmove; Rents continue to surge, Zoopla | Fortnight ahead

A round-up of market statements, news, economics and views from the property and construction sectors

NOTE: This marketing communication has been produced by Progressive Equity Research Limited (PERL) and is a Minor Non-monetary Benefit. It does not contain investment recommendations. The views expressed are those of the research department of PERL. To view the Progressive Property & Construction Daily archive click [here](#).

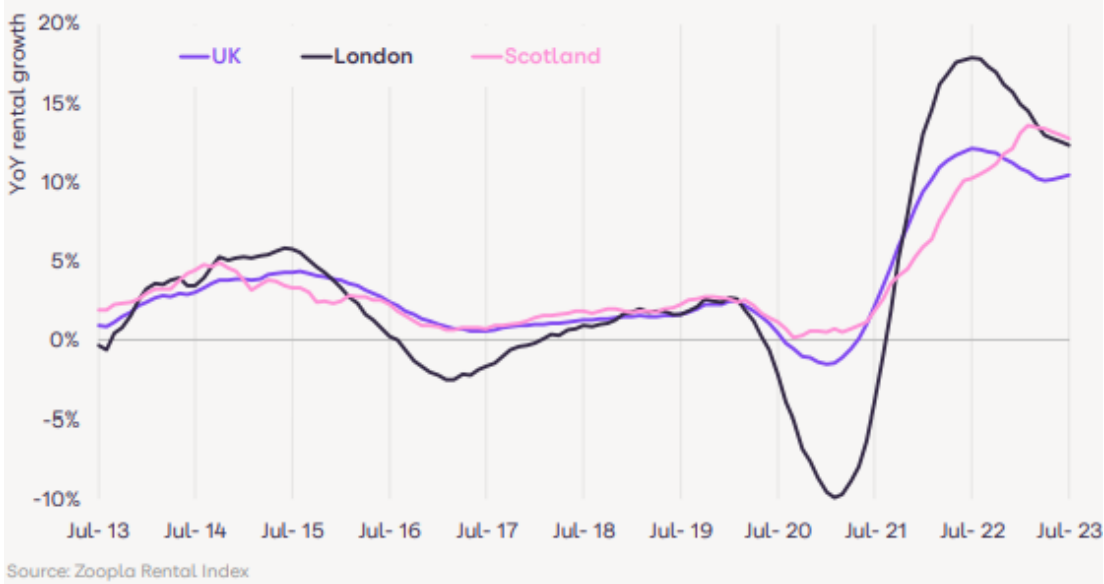
Economic data

Housing market. Average new seller asking prices increase marginally by 0.4% this month, lower than is usual for this time of year, while the annual price change drops further to -0.4%, the biggest drop since March 2019, according to the latest [House Price Index](#) report from Rightmove. Asking prices rose to £366,281, lower than is usual for this time of year: 36% of properties currently for sale have had a price reduction, with an average reduction of 6.2%. Regionally, the highest Y/Y increase was in Scotland, +2.6% to £190k; the biggest fall, the South East, 1.6% to £482k. The number of sales being agreed in August was 18% lower than August 2019. However (and possibly a surprise to many), the first-time buyer sector (two-bedrooms or fewer) is once again the best performing sector, with sales agreed down by a lower 13% versus 2019. Signs of activity starting to pick up, with back-to-school sellers helping the number of new properties coming to market to jump by 12% in the first week of September when compared with the average weekly number throughout August. The average time to secure a buyer rose 63% Y/Y to 57 days in August, but London (traditionally a slower moving market) experienced a smaller 26% increase to 63 days.



Lettings market. Private rents on new lets rose 10.5% Y/Y in Q3, the latest double-digit increase over an 18 months of growth, as recorded by the [UK Rental Market Report](#) from Zoopla. Average renter has seen costs rise £2,800 over last 3 years. Scotland recording fastest growth in rents at 12.7% (see below) where rent controls are forcing landlords to maximise rents for new lets, according to the property portal. The rental market remains stuck in a period of low supply and high demand, but levels of home building and net new investment by private landlords is falling and set to remain weak into 2024 due to the impact of higher borrowing costs. Build-to-rent spot, however, is boosting supply in many city centres, but rental levels set by corporate landlords are above-average and not at a scale to impact the wider market. Many existing renters will also try to avoid moving and paying a higher rent, delivering a further drag on available supply. The net result is that the average estate agent has less than 10 homes to rent compared to a pre-pandemic average of 16.5 homes. Rents continue to outpace earnings and rental affordability is now the worst for over a decade, but Zoopla predicts that rents for new lets expected increase by 9% in 2023 then slow to 5-6% in 2024.

UK rental growth remains in double digits



Fortnight ahead

Construction & property: company and economic news

September

19	Springfield Properties (SPR)	FY results
	Henry Boot (BOOT)	HY results
	Billington Holdings (BILN)	HY results
20	Galliford Try Holdings (GFRD)	FY results
	Epwin Group (EPWN)	HY results
	ONS	Inflation data
	ONS	House prices
21	Van Elle Holdings (VANL)	AGM
	Bank of England	Official Bank Rate
27	First Property Group (FPO)	AGM
	Safestyle UK (SFE)	HY results
28	Nationwide	House prices
29	Bank of England	Mortgage approvals

Sources: Public announcements, Factset, ShareCast.com, Progressive Equity Research

Prices are as at the previous day's close. Where quoted, net debt is pre-IFRS16 (excluding leases) unless otherwise stated.

Copyright 2023 Progressive Equity Research Limited ("PERL"). All rights reserved. PERL provides professional equity research services. All information used in the publication of this communication has been compiled from publicly available sources that are believed to be reliable; however, PERL does not guarantee their accuracy or completeness. Opinions contained in this communication represent those of the research department of PERL at the time of publication. PERL is authorised and regulated by the Financial Conduct Authority (FCA) of the United Kingdom (registration number 697355).

This communication is provided for information purposes only, and is not a solicitation or inducement to buy, sell, subscribe, or underwrite securities or units. Investors should seek advice from an Independent Financial Adviser or regulated stockbroker before making any investment decisions. PERL does not make investment recommendations. Any valuation given in a research note is the theoretical result of a study of a range of possible outcomes, and not a forecast of a likely share price. PERL does not undertake to provide updates to any opinions or views expressed in this document.

This communication has not been approved for the purposes of Section 21(2) of the Financial Services & Markets Act 2000 of the United Kingdom. It has not been prepared in accordance with the legal requirements designed to promote the independence of investment research. It is not subject to any prohibition on dealing ahead of the dissemination of investment research.

PERL does not hold any positions in the securities mentioned in this email. However, PERL's directors, officers, employees and contractors may have a position in any or related securities mentioned in this email. PERL or its affiliates may perform services or solicit business from any of the companies mentioned in this email.

The value of securities mentioned in this communication can fall as well as rise and may be subject to large and sudden swings. In addition, the level of marketability of the shares mentioned in this communication may result in significant trading spreads and sometimes may lead to difficulties in opening and/or closing positions. It may be difficult to obtain accurate information about the value of securities mentioned in this email. Past performance is not necessarily a guide to future performance.